



COMPENSATION PLAN

Ranks	STYLISTS			LEAD STYLISTS			MASTER STYLISTS	
	Stylist I	Stylist II	Stylist III	Lead Stylist I	Lead Stylist II	Lead Stylist III	Master Stylist I	Master Stylist II
Monthly Rank Qualifications	Minimum monthly requirements to be paid-as rank and earn downline overrides and bonuses.							
Minimum Personal Volume (PV) - Retail Includes Volume from Customer Personal Orders	Sign up	\$400	\$500	\$600	\$700	\$800	\$900	\$1,000 PV
Must pay monthly backoffice fee	✓	✓	✓	✓	✓	✓	✓	✓
Bonus Volume: 80% of Retail Team Volume Bonuses paid on BV	TBV is inclusive of all volume for those on your team and your PBV (sales you have made)	\$1,000 BV	\$2,500 BV	\$5,000 BV	\$10,000 BV	\$15,000 BV	\$20,000 BV	\$25,000 BV
Base Retail Commission PAID WEEKLY	15%	15%	15%	15%	15%	15%	15%	15%
Enhanced Retail Commission PAID MONTHLY	0%	0%	0%	5%	5%	5%	10%	10%
Team Volume Bonuses PAID MONTHLY	Earned on TBV thru 3 levels of distributors. %'s based on Wholesale Volume. (Wholesale (CV) = 80% of retail)							
Level 1 Distributors	0%	2%	3%	4%	4%	4%	5%	6%
Level 2 Distributors	0%	0%	0%	0%	3%	3%	4%	5%
Level 3 Distributors	0%	0%	0%	0%	0%	2%	3%	4%
One time product credit bonus PAID MONTHLY	NA	\$50	NA	\$250	NA	NA	\$1,000	NA